



November 17, 2008

M E M O R A N D U M

TO: District Board of Trustees
FROM: William D. Law, Jr., President
SUBJECT: GEAR UP Grant Purchases

In August 2008, the Board approved the six year-\$18 million, Florida Department of Education grant - GEAR Up intended to increase the number of low-income students in Gadsden, Jefferson, and Leon counties who are prepared to enter and succeed in postsecondary education.

One initiative of this grant is to familiarize students with updated technology and how it can assist the student's studies. One of the contractors identified by the Florida Department of Education to provide the learning technology components was Apple, Inc. This project was designed to enable Apple to "pilot-test" the iPod technology that will be used in Florida's classrooms to engage learners and to create an atmosphere that promotes the use of technology in the classroom.

To fulfill the scope of this deliverable, the College plans to purchase the items identified on the enclosed price quote from Florida state contract #250-040-08-1, with a total cost of \$902,926.

STAFF RESOURCE: TERESA SMITH

RECOMMENDED ACTION:

Authorize the College to purchase designated equipment on state contract for the GEAR Up grant.

Apple Quote: W41296069
 Quote Date: October 31, 2008
 Quote Valid Until: November 20, 2008

Quote Comments:

Proposal for Florida GEAR UP initiative
 Florida state contract # 250-040-08-1

| Part Number | Details & Comments | Qty | Unit List Price | Unit Discounted Price | Extended Disc. Price |
|---|---|-------|-----------------|-----------------------|----------------------|
| 1 | MB138LL/A Mac mini 1.83GHz Intel Core 2 Duo 1GB RAM 80GB hard drive ComboDrive | 82 | \$579.00 | \$495.16 | \$40,603.14 |
| 2 | S3132LL/A AppleCare Protection Plan for Mac mini - Auto Enroll | 82 | \$99.00 | \$84.66 | \$6,942.51 |
| 3 | TL357LL/B Bretford PowerSync Cart for iPod | 80 | \$2,299.95 | \$1,966.92 | \$157,353.21 |
| 4 | PB528LL/A iPod touch, 8GB - personalized Florida Dept of Education GEAR UP | 2,520 | \$229.00 | \$195.84 | \$493,518.27 |
| 5 | MB591LL/A AppleCare Protection Plan - iPod touch | 2,520 | \$59.00 | \$50.46 | \$127,151.00 |
| 6 | Z0FU MacBook 13-inch 2.0GHz Intel Core 2 Duo 160GB Serial ATA Drive @ 5400 rpm 2GB 1066MHz DDR3 SDRAM - 2x1GB Accessory Kit Apple Remote Keyboard/Mac OS - U.S. English Superdrive 8x | 1 | \$1,268.00 | \$1,084.39 | \$1,084.39 |
| 7 | S3130LL/A AppleCare Protection Plan for MacBook - Auto Enroll | 1 | \$183.00 | \$156.50 | \$156.50 |
| 8 | MB572Z/A Mini-DisplayPort to VGA Adapter | 1 | \$29.00 | \$24.80 | \$24.80 |
| 9 | Z0FZ MacBook Pro, 15-inch 2.4GHz Intel Core 2 Duo 250GB Serial ATA Drive @ 5400 rpm 2GB 1066MHz DDR3 SDRAM - 2x1GB Accessory Kit Apple Remote Backlit Keyboard/Mac OS - U.S. English Mini DisplayPort to VGA Adapter SuperDrive 8x | 1 | \$1,947.00 | \$1,665.07 | \$1,665.07 |
| 10 | S3131LL/A AppleCare Protection Plan for MacBook Pro (w/o Display) - Auto Enroll | 1 | \$239.00 | \$204.39 | \$204.39 |
| 11 | Z0G2 MacBook Air 1.60GHz Intel Core 2 Duo 120GB Serial ATA Drive @ 4200 rpm Accessory Kit Apple Remote Keyboard (English) / User's Guide Mini DisplayPort to VGA Adapter | 1 | \$1,747.00 | \$1,494.03 | \$1,494.03 |
| 12 | S3130LL/A AppleCare Protection Plan for MacBook Air - Auto Enroll | 1 | \$183.00 | \$156.50 | \$156.50 |
| 13 | TS014LL/A Parallels Desktop 3.0 for Mac | 1 | \$79.99 | \$68.41 | \$68.41 |
| Professional Services & Support: | | | | | |
| 14 | D4699LL/A Apple Professional Services: 1 Day Architecture and Integration Services per location | 9 | \$2,900.00 | \$2,480.08 | \$22,320.70 |
| 15 | D2460LL/B Apple Professional Services: 2-Day Professional Development Leader Led Workshop 16 participants | 11 | \$4,500.00 | \$3,848.40 | \$42,332.35 |
| 16 | D3829LL/C Apple Professional Services: Remote Education Technology Profile | 9 | \$1,020.00 | \$872.30 | \$7,850.73 |

Edu List Price Total: \$1,055,807.99
 Total Discount: -\$152,881.99
 Extended Disc. Price \$902,926.00